# AVIE LINDEN

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**EXPERIENCE**

INDEPENDENT CONTRACTS/PROJECTS April 2020 - Present

- Lead Sales Associate for Art Systems LLC (collection management software, remote position)
- Appraisal Comparable & Market Researcher for Heritage Appraisals, LLC of Michigan
- Referral Agent for Hindman Auctions, Detroit
- Collection Management, Database Creation/Maintenance, Research, and Consultation:
    - 1500+ fine prints (Private collection, Michigan)
    - 500+ American Art, mostly watercolor (Private collection, Washington, D.C.)
    - 6000+ Important Regional Artists (Institutional collection, Michigan)
    - 1000+ drawings and collectibles (Artist Estate, Michigan/New York)

HAMMER GALLERIES July 2016 - April 2020

*A fine art gallery specializing in Impressionist & Modern Masters* New York, NY

Registrar & Research Manager

- Organized gallery inventory, Artsystems database, plus all gallery records, research, and essay-writing
- Managed and coordinated local, domestic, and international shipments and related documents
- Liaised with consignors, clients, conservators, insurers, shippers and framers when necessary
- Researched provenance, literature, exhibition history, and comparables for artworks in inventory
- Photographed incoming and outgoing artworks; obtained condition reports and certificates of insurance
- Completed other administrative tasks as needed, including preparation for art fairs and managing interns

THE LUSHER GALLERY LLC March 2014 - July 2016

*An internet-driven private fine art dealership* New York, NY

Operations Manager & Executive Assistant to Owner/Director

- Developed and enhanced all aspects of in-person & customer-based business operations; managed interns
- Conducted market research to source artworks; prepared marketing materials, international shipments
- Oversaw the cataloging of new works and website management; updated client address book and database

HERITAGE AUCTIONS December 2014 - September 2015

*An American auction house for collectibles and fine art* New York, NY

Part-Time Receptionist (Saturdays only)

- Served as primary contact for the auction house's New York office; received all incoming calls and mail
- Managed front desk; greeted buyers and consignors; assisted with sale previews (luxury and fine art)

COLLECTOR SYSTEMS, LLC September 2013 - November 2013

*A web-based collection management software company* New York, NY

Registrar & Marketing Associate

- Developed targeted marketing strategies, including search engine optimization and competitor analysis
- Created and updated existing client accounts with pertinent object information from original documents

**EDUCATION**

SOTHEBY'S INSTITUTE OF ART Class of 2013

Master of Arts, Art Business New York, NY

*Specialization in Art Collections Building and Management; Academic Honors*

UNIVERSITY OF MICHIGAN Class of 2009

Bachelor of Arts, Anthropology Ann Arbor, MI

Double Minor: History of Art, Program in the Environment

*Academic Honors and Ginsberg Center Social Justice Recognition*

**OTHER**

- Highly proficient in **TMS**, MAC/PC OS, MS Office, Google Drive, artnet, Adobe Photoshop
- Strong research and analytical ability in WorldCat, ARTbibliographies Modern, AskART, and LexisNexis
- Academics in corporate collections, art law, appraisal, collection management systems
- Association of Registrars and Collection Specialists, Gallery Climate Coalition: member since 2021