



*Brothers In Arms*



The book cover features a stylized American flag design. On the left, a dark blue vertical band contains a grid of white stars. The central portion of the cover is a light beige, textured area with the title and subtitle. On the right, there are vertical stripes of red and white, and a final dark blue band on the far right.

“55 DAYS AT PEKING”

-- *Shipping from / to China*

# I. CHOOSING THE RIGHT PARTNER

- Deal with State / Provincial museums
- Avoid Private museums / galleries / artists

## II. CHOOSING THE RIGHT LOAN

- Choose cultural relics
- Avoid CITES loans if possible
- Avoid Contemporary art



### III. DOCUMENTATION

- Exhibition License (at least 90 days processing)
- CITES Certificate (at least 90 days processing with Loan Agreement + Exhibition License ready)

## IV. CUSTOMS

### ➤ Exhibition Customs

- ✓ Specialized in handling Exhibition shpt'
- ✓ Only in Beijing, Shanghai, and Guangzhou
- ✓ Make sure shpt' in /out of China via same airport

### ➤ Airport Customs

- ✓ Only work from 0900 hrs to 1600 hrs / Mon. – Fri.
- ✓ 2-hr. lunch break
- ✓ Computer system backlog
- ✓ Bureaucracy

## V. SHIPPING

### ➤ Airport

- ✓ Complicated paperwork procedure
- ✓ Long waiting time
- ✓ Airline warehouse (No Climate Control)
- ✓ Security is not an issue in China

### ➤ Arriving procedure

- ✓ all shpts arriving before 1000 hrs. can be guaranteed for SAME DAY DELIVERY to museums in Beijing / Shanghai. Upon shpt's arrival, agent will need at least 4 hours to get the AWB + all docs before customs clearance. With ETA before 1000 hrs, the rough schedule (\*Not Finalized) will be:

## V. SHIPPING

### ➤ Airport

- ✓ 1400 hrs / AvB ready + Airport Customs procedure
- ✓ 1630 hrs / De-palletization + truck loading
- ✓ 1800 hrs / Truck loaded + stand by
- ✓ (\*\*\*NO TRUCKS ALLOWED into City limit before 2000 hrs, and most museums are located at the heart of the city center, where the Government buildings are, TOP SECURITY).
- ✓ 2000 hrs / trucks leaving Airport, heading for Exhibition Customs (in the city)
- ✓ 2130 hrs / trucks arriving Exhibition Customs. Officer will inspect the truck, but NOT OPEN crates
- ✓ 2200 hrs / trucks leaving Exhibition Customs, heading for museum
- ✓ 2330 hrs / trucks arriving museum + unloading
- ✓ 0030 hrs / unloading done



(continued)

- ✓ 1000 hrs / shpt' arriving
- ✓ 1130 hrs - 1330 hrs / Airport personnel lunch break
- ✓ 1400 hrs / AWB ready + Airport Customs procedure
- ✓ 1630 hrs / De-palletization + truck loading
- ✓ 1800 hrs / Truck loaded + stand by
- ✓ (\*\*\*NO TRUCKS ALLOWED into City limit before 2000 hrs, and most museums are located at the heart of the city center, where the Government buildings are, TOP SECURITY).
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- ✓ After ALL Shpts arrived into museum, shipping agent then will invite Officers from Exhibition Customs to conduct ON-SITE Inspection the day after. The officer will randomly choose few crates to open, and inspect the artwork. They have the authority to inspect whatever they like. We will have to follow their will. If the museum staff or the courier refuse or not willing to obey their orders, and tell them not to open a particular crate, it might cause big trouble. Meanwhile, Quarantine Officer + Relic Bureau Officer will attend the inspection as well. It might take the first day of un-packing.

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## ➤ Departing procedure

### Day 1

- ✓ 0300 hrs -- start moving crates out of Exhibition Hall + truck loading
- ✓ 0500 hrs -- finish loading, trucks heading for Exhibition Customs Compound (\*\*\*trucks NOT allowed in Beijing / Shanghai City Limit from 0700 hrs - 0900 hrs + 1600 hrs - 2200 hrs)
- ✓ 0700 hrs -- Trucks arriving Exhibition Customs Compound (near airport), waiting for Customs Officer
- ✓ 1030 hrs -- Customs Officers arrive, checking paperworks + seal the truck with Customs Lock + heading for Airport
- ✓ 1130 hrs -- Arriving Airport (Airline staff on lunch break) + lunch for courier

(continued)

## ➤ Departing procedure

### Day 1

- ✓ 0300 hrs -- start moving crates out of Exhibition Hall + truck loading

--- If in 1 day -- crates cannot pass a ray machine must stay 24 hrs in Airline Warehouse. In this case, we finish palletization at 1930 hrs on Day 1, those crates will meet the 24 hr deadline until 1930 hrs on Day 2. Therefore, this shpt' will catch Flight ex PEK on Day 3.) (\*\*For US shpt', 48 hrs)

✓

- ✓ Day 2 -- shpt' staying at Airline Warehouse

✓

Day 3 -- Flight departure



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- ✓ 1330 hrs -- Processing Final Customs procedure + Customs Officer unlock the truck
- ✓ 1430 hrs -- Start unloading + passing X-ray machine (SIZE: H x W / 158 cm X 158 cm / 62 inch X 62 inch) + palletization
- ✓ 1930 hrs -- Palletization Done + taking Courier back to hotel
  
- ✓ \*\*\* 24 hr Policy -- Crates cannot pass X-Ray machine must stay 24 hrs in Airline Warehouse. In this case, we finish palletization at 1930 hrs on Day 1, those crates will meet the 24 hr deadline until 1930 hrs on Day 2. Therefore, this shpt' will catch Flight ex PEK on Day 3.) (\*\*For US shpt', 48 hrs)
- ✓
- ✓ Day 2 -- shpt' staying at Airline Warehouse
- ✓  
Day 3 -- Flight departure

(continued)

## ➤ Unexpected delay

- ✓ Government meeting / special occasion
- ✓ Temporary airport lock down due to security inspection
- ✓ Other situation

## ➤ Choosing the right shipping agent

- ✓ Local agent who understand situation very well
- ✓ Well connected with Customs, local museums, as well as government agencies
- ✓ Int'l museum standard service
- ✓ past experience

## VI. UNDERSTANDING CHINESE

- Not as straight forward as American
- Easily change mind back and forth
- Not used to international standard
- “guan xi”, which means connections with the right person in charge, is the key for all business
- so called “Chinese Dream”

A photograph of two soldiers in silhouette, saluting in front of a large, waving American flag. The flag's stars and stripes are clearly visible. The scene is set against a dark background, emphasizing the flag and the soldiers' actions.

THANK YOU