

Partnership Opportunities ARCS 2021 Biennial Conference

November 8-19, 2021





# Why Participate



- Gain time with key decision-makers
- Develop new product ideas by attending ARCS Virtual educational sessions
- High exposure time through the duration of the event and/or archive
- Individualized virtual booth space
- Inclusion within the conference platform and on ARCS website
- Opportunity to host your symposium, board meeting or roundtable meeting
- Opportunity to increase your exposure through a conference sponsorship



The mission of ARCS is to represent and promote registrars and collection specialists, to educate the profession in best practices of registration and collections care, and to facilitate communication and networking.

#### Vision

To be the authoritative resource and advocate for professionals in collections care.

#### Core Purpose

We educate and advocate for registrars and collections specialists.

#### Values

- Demonstrate the Ethics of the Profession
- Accountability to Membership
- Model Transparency
- Promote Inclusivity



# Dashboard

The Dashboard includes the following reports: Overview Statistics

#### Visitors

- <u>Total Booth Visitors / Top Booth Visitors</u>
- Top Booths Visited
- Booth Visits Per Hour
- <u>Top Areas of Interest</u>

#### Playlists

- All Playlist Resources / Top Playlist Resources
- Playlist Views By User
- Playlist Summary

#### Resources

- <u>Resources Downloads</u>
- <u>Resource Downloads by User</u>

#### Connections

- Sponsor Public Chat Log
- Sponsor Booth Staff Connection Log
- Sponsor Leads Gen

# Social 27

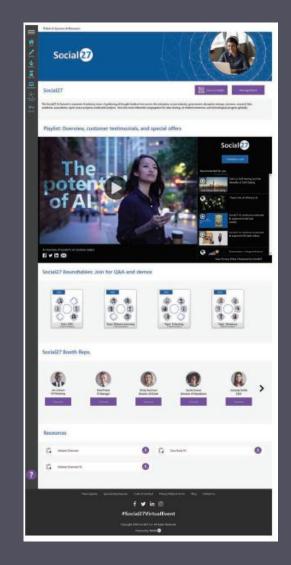
	Tier I	Tier II	Tier III	Exhibit
Meeting with ARCS Leadership	Х			
Conference Registrations	3	2	1	
ARCS Update Email	Х	Х		
Tier Specific Recognition on Website & Signage	Γ	Ξ	111	Exhibitor
ARCS available Booth Representative	10	6	3	1
Product Theater	Х			
Board Room Meeting	Х	Х		
Roundtable Meeting	Х	Х	X	
Exhibit & Sponsorship Meeting Strategy	Х			
Virtual Exhibit Booth	I	II		Direct Link
Executive Dashboard Analytics	Х	Х	Х	Basic Analytics



- Private meeting with the ARCS leadership
- Three (3) Complimentary Conference Registrations
- Two ARCS Update emails sent to all ARCS Virtual attendees (ARCS to circulate) one prior and one post conference
- Recognition of Tier I Support at the ARCS Virtual with prominent exposure, including a supporter recognition logo to be displayed in your virtual exhibit booth, and acknowledgment on the meeting website
- Recognition of Tier I Support on the ARCS Conference webpage including a weblink
- Booth Representatives (up to): 10
- Product Theater: 30-minute education session
- Board Room Meeting: meeting space for up to (30) participants 1 per meeting day
- Roundtable Meeting: private meeting opportunity for up to (6) attendees
- One Virtual Sponsorship/Exhibit Strategy Develop Session
- Virtual Exhibit Booth
  - Number of available Playlist media items (up to): 10
- Custom Dashboard Analytics to Track Exhibition Data

**FEE:** \$10,000

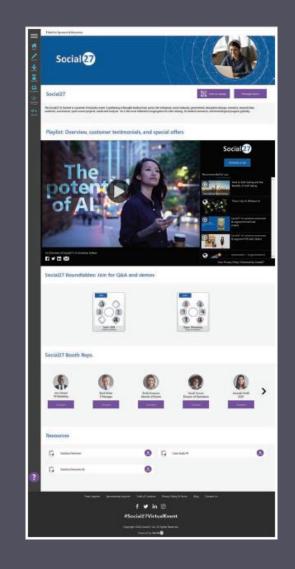
# Tier I Support





- Two (2) Complimentary Conference Registrations
- One ARCS Update email sent to all ARCS Virtual attendees (ARCS to circulate) pre conference
- Recognition of Tier II Support at the ARCS Virtual with prominent exposure including a supporter recognition logo to be displayed in your virtual exhibit booth and acknowledgment on the meeting website
- Recognition of Tier II Support on the ARCS Conference webpage including a weblink
- Booth Representatives (up to): 6
- Board Room Meeting: meeting space for up to (30) participants 1 per meeting day
- Roundtable Meeting: private meeting opportunity for up to (6) attendees
- Virtual Exhibit Booth
  - Number of available Playlist media items (up to): 6
- Custom Dashboard Analytics to Track Exhibition Data

# Tier II Support

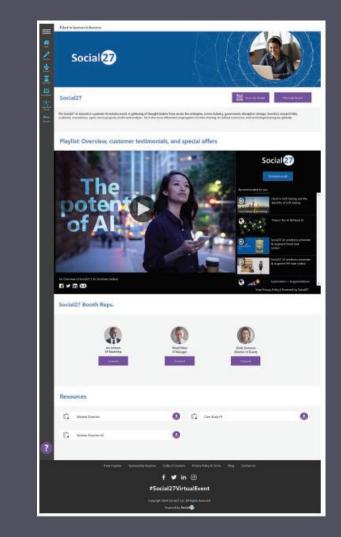




- One (1) Complimentary Conference Registrations
- Recognition of Tier III at the ARCS Virtual with prominent exposure including a supporter recognition logo to be displayed in your exhibit booth and acknowledgment on the meeting website
- Recognition of Tier III on the ARCS Conference webpage including a weblink
- Complimentary one-time use of the pre-registered and the final attendee registration mailing lists
- Booth Representatives (up to): 3
- Roundtable Meeting: private meeting opportunity for up to (6) attendees
- Virtual Exhibit Booth
  - Number of available Playlist media items (up to): 3
- Executive Dashboard Analytics to Track Exhibition Data

**FEE:** \$5,000

# Tier III Support





- Logo on Partner Directory page
- Direct link to ones own external website
- Listing on ARCS Conference Webpage with contact details

**FEE:** \$1,500 (Non-Profit \$500)

Partner Directory



	Product Theater	\$5,000 Exclusive Time Period \$3,000 Shared Time Period
EDUCATION	Board Room Meeting	\$5,000
	Roundtable Meeting	\$2,000
SOCIAL & NETWORKING	Virtual Receptions	\$5,000   \$3,000 shared
	Virtual Yoga	\$2,000
	Get Social with "The ARCS"	\$750
PROMOTIONAL	Website Promotions	\$250-\$3,000
	Conference Video Commercial	\$5,000
	Conference Slide	\$1,500
	Know Before You Go Insert	\$500

# Additional Opportunities



#### **PRODUCT THEATER**

Product Theaters are 30-minute education sessions held during live hours where you can interact with attendees to demonstrate products or conduct brief educational presentations.

Benefits Include:

- 30-minute session live session (ARCS does not guarantee headcount)
- Inclusion within the meeting website
- One (1) full conference registration

FEE: \$5,000 Exclusive | \$3,000 Shared

# Educational Opportunities



#### **Boardroom Meeting**

ARCS provides you the opportunity to host a meeting for up to (30) participants OR sponsor an ARCS scheduled Boardroom Session (\*schedule on next page)

Benefits Include:

- Inclusion within the conference website
- One (1) full conference registration

FEE: \$5,000 Exclusive

#### **Roundtable Meeting**

Reserve your virtual roundtable for private meetings for up to (6) attendees. Benefits Include:

Inclusion within the conference website

**FEE:** \$2,000

# Educational Opportunities



Wednesday, November 10 11:00 AM- ARCS Pay Equity Discussion 4:00 PM Academic Museums and Galleries 4:00 PM IDEA Taskforce

Friday November 12

11:00 AM- Provenance and Restitution

4:00 PM - Science Museums

4:00 PM- Standing Out in a Crowd Workshop

Monday November 15
11:00 AM- Contract and Freelance Registrars
11:00 AM- Historic Houses and Sites
4:00 PM- Standing Out in a Crowd Workshop
4:00 PM- Working with Living Artists
4:00 PM- ARCS Pay Equity Discussion

Wednesday November 17 11:00 AM- International Shipping 11:00 AM- IDEA Taskforce 4:00 PM Travelling Exhibitions 4:00 PM- Emerging Professionals

### Boardroom Sessions



#### **VIRTUAL RECEPTIONS**

Support includes dedicated signage during the reception and inclusion on the meeting website. The sponsor may provide brief welcome remarks. **FEE:** \$5,000 | \$3,000 Shared

#### **VIRTUAL YOGA**

Allow attendees to exercise their mind and body by sponsoring a morning yoga class. The virtual class will be guided by a certified yoga instructor **FEE:** \$2,000

#### **GET SOCIAL WITH ARCS**

Help create an interactive social experience by sponsoring our Social Engagement! Your logo will be prominently displayed above all social links and seen by attendees viewing the live conversation. **FEE:** \$750 Social & Networking Opportunities



#### **WEBSITE PROMOTIONS**

Have your branding seen by hundreds of attendees by supporting one of our branding opportunities throughout the conference website **FEE:** \$250-\$3,000

#### **MEETING COMMERCIAL**

30 second time slot allotted during the conference slide video **FEE:** \$5,000

#### **MEETING SLIDE**

Promotional slide to be featured within the meeting slide roll **FEE:** \$1,500

#### **KNOW BEFORE YOU GO INSERT**

Shine by showcasing your promotional PDF within the pre-conference "Know Before You Go" eMailing to all registrants. The sponsor will be responsible for working with their graphics team to keep the PDF small (recommend a maximum of 1.5 megabytes for each PDF). **FEE:** \$500

# Promotional Opportunities



#### **PARTNER RELATIONS**

Brent Schwartz ARCS Business Development <u>development@arcsinfo.org</u>

Toni M. Kiser President, Association of Registrars and Collection Specialists president@arcsinfo.org

#### **GENERAL INFORMATION**

Email	info@arcsinfo.org
ARCS Home	www.arcsinfo.org
2021 Conference	https://www.arcsinfo.org/programs/conference/2021-virtual-conference/
Registration	https://www.arcsinfo.org/meetings/register/options/19

# Contacts