

## Fundraising Sub-Committee Member

**FY26 Charge:** The Fundraising Committee works closely with the Board of Directors, contractors, and volunteers to identify, evaluate, and manage funding opportunities, including individual contributions, grants, sponsorships, corporate partnerships, and special events. The committee cultivates relationships with current and prospective donors to support and sustain the varied programs and operational activities directing our Mission.

### **Fundraising Sub-Committee:**

The Fundraising Committee identifies, solicits, and helps manage funding opportunities and fundraising campaigns for ARCS with assistance from the Association Management Firm, Talley. Committee members are key contributors to the future financial stability of the Association. Their effort directly impacts the sustainability and accessibility of ARCS programming. They are responsible for cultivating and maintaining good relationships with current and prospective sponsors and financial contributors. In addition to raising funds for keystone ARCS events such as conferences, workshops, and webinars, the committee is responsible for developing and implementing diverse ways to generate revenue, which may include exclusive events for sponsors, product campaigns, and increased advertising opportunities. No prior experience with current or prospective sponsors required.

2 year term

### **Responsibilities:**

- Attend monthly meetings and complete tasks outside of meetings
- Communicate with current and prospective sponsors through virtual communication (including phone) and in-person events. This includes unsolicited communications.
- Maintain and manage relationships with sponsors
- Enter and manage data in donor management software, Little Green Light (no previous experience necessary)
- Identify, plan, and implement diverse and creative ways to fundraise
- In conjunction with Talley and ARCS Association Manager, may act as or coordinate the point of contact with vendors and sponsors at events and conferences

### **Time Commitment:**

- 3-8hr/mo